SKIDATA presents Supplier Performance Award to Kontron

Award recognizes the high quality of Kontron's products and services
as well as product availability

Walter Gruber, Site Manager, Kontron Augsburg, Carlos Queiroz, Managing Director, Kontron Europe GmbH,
Hugo Rohner, CEO SKIDATA AG, and Martin Niedermeier, Head of Supply Chain Management, SKIDATA AG (from left to right)

Eching, 18th March 2013 – Today, Kontron has received the SKIDATA Supplier Performance Award. The award is being presented by SKIDATA, an international leader in the field of access solutions and their management, for the first time and is in recognition of a vendor's continuing high quality in products and service as well as in product availability. With its average Vendor Performance Rating of 99.98% Kontron achieved the best marks in the SKIDATA suppliers' ranking 2012 and was thus easily classified as an A supplier, a title which SKIDATA awards to suppliers with Vendor Performance Quality ratings of over 94%. Since 2006, the fabless company SKIDATA has been purchasing paying machines for parking tickets. These are not only assembled at Kontron, the embedded computer technology is also designed by Kontron.

"A Vendor Performance Rating of 99.98% is witness to excellent product and service quality as well as to top product availability. It is with great pleasure that we present our Supplier Performance Award to Kontron", states Hugo Rohner, CEO SKIDATA AG. "It has proved extremely advantageous that Kontron also takes care of the embedded computer design. That means that the hardware

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development of the embedded system as well as the assembly of the whole payment machine is sourced from one single supplier which streamlines the overall system responsibility."

"The interaction of both development and manufacturing competences which we provide means that system responsibility is a clear cut thing as so few interfaces are involved. It is this that makes our Original Design and Manufacturing Services a guarantee for high product quality even during ongoing production. Thanks to years of experience, our logistics system in Augsburg is perfectly tuned in to the demands of our customers and ensures for SKIDATA – even when end-user demands fluctuate – a constant high level of reliability in delivery", says Norbert Hauser, Executive Vice President Marketing at Kontron.

Kontron offers manufacturers of customer terminals, kiosk systems and further complex systems with embedded computer technology so-called ODM Services (Original Design and Manufacturing Services). The services range from the development of embedded computing intelligence to the assembly of systems right up to management of the whole supply chain – even including shipment directly to the customer's customer and execution of lifecycle support. OEM customers, like SKIDATA, can position themselves in the market without having their own production. The advantages of fabless manufacturing are low investment costs and with that low capital commitment in production facilities; capital which is saved here can be invested elsewhere – i.e. for the accelerated development of innovations and for market penetration.

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About SKIDATA
SKIDATA Group is an international leader in the field of access solutions and their management. More than 7,500 SKIDATA installations worldwide in ski resorts, shopping centers, major airports, municipalities, sports stadiums, trade shows, and amusement parks provide secure and reliable access and entry control for people and vehicles. SKIDATA places great value in providing solutions that are intuitive, easy to use, and secure. The integrated concepts of SKIDATA solutions help clients optimize performance and maximize profits. SKIDATA Group (http://www.skidata.com) belongs to the publicly traded Swiss Kudelski Group (http://www.nagra.com), a leading provider of digital security solutions.

About Kontron
Kontron is a global leader in embedded computing technology. With more than 40% of its employees in research and development, Kontron creates many of the standards that drive the world's embedded computing platforms. Kontron's product longevity, local engineering and support, and value-added services, help create a sustainable and viable embedded solution for OEMs and system integrators. Kontron works closely with its customers on their embedded application-ready platforms and custom solutions, enabling them to focus on their core competencies. The result is an accelerated time-to-market, reduced total-cost-of-ownership and an improved overall application with leading-edge, highly-reliable embedded technology.

Kontron is listed on the German TecDAX stock exchange under the symbol "KBC". For more information, please visit:
http://www.kontron.com/

Media Contacts

EMEA

Norbert Hauser	Michael Hennen
Kontron	SAMS Network
Tel: +49 (8341) 803-0	Tel: +49 (2405) 45267-20
norbert.hauser@kontron.com	michael.hennen@samsnetwork.com

Americas

Richard Pugnier	Annette Keller
Kontron	Keller Communications
Tel:+1 (858) 623-3006	Tel:+1 (949) 640-4811
richard.pugnier@us.kontron.com	annettekeller@sbcglobal.net

APAC

Richard Pugnier	Michael Hennen
Kontron	SAMS Network
Tel:+1 (858) 623-3006	Tel: +49 (2405) 45267-20
richard.pugnier@us.kontron.com	michael.hennen@samsnetwork.com